

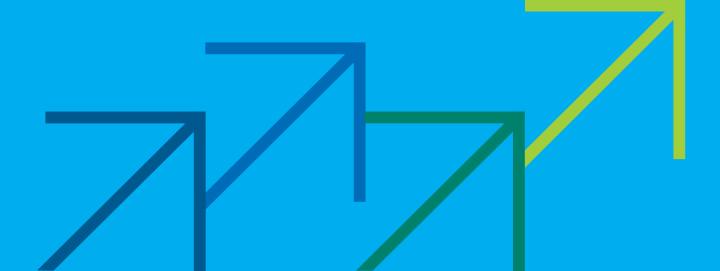






Financing Opportunities with KEXIM

Jinny Lee, Director, The Export-Import Bank of Korea



KGID Green Growth:
The Path to
Sustainable Jobs

contents

- 1. Introduction of KEXIM
- 2. Various financing tools
- 3. Introduction of EDCF
- 4. Current Status of Cooperation with the World Bank
- 5. Co-financing Strategy with the World Bank



1. Introduction of KEXIM

1-1 Profile & Key Functions

Profile

Establishment

- In 1976, pursuant to "The Export-Import Bank of Korea Act"
- 100% Government-owned policy bank

Mission & Vision

 "Development of the national economy through the promotion of international economic cooperation"

Areas of Focus

Infrastructure & Plant, Maritime,
 Natural Resources, Service, SMEs
 and Overseas Market Development

Ratings on Par with the Sovereign



Key Functions

Export Credit Agency



Loans

Provides loans to eligible entities related to exports, imports, and overseas investments



Guarantees

Provides loans to eligible entities related to exports, imports, and overseas investments

Government-entrusted Fund

Economic Development Cooperation Fund

Promotes economic cooperation with developing countries by providing funding for their economic stability

Inter-Korean Cooperation Fund

Contributes to the economic cooperation and social / cultural exchange with North Korea by promoting economic and social projects

Supply Chain Resilience Fund

Bolsters private sector's endeavors to enhance supply chain resilience by supporting projects that mitigate supply chain risks



1. Introduction of KEXIM

1-2 KEXIM Global Network

Global Reach

- 24 Rep. Offices, 5 Subsidiaries and 6 Liaison Offices in 26 Countries
- 10 Secondees to MDBs/International Organizations*
 - * ADB, IDB, IDB Invest, IBRD, EBRD, OECD, IFC, CGIF

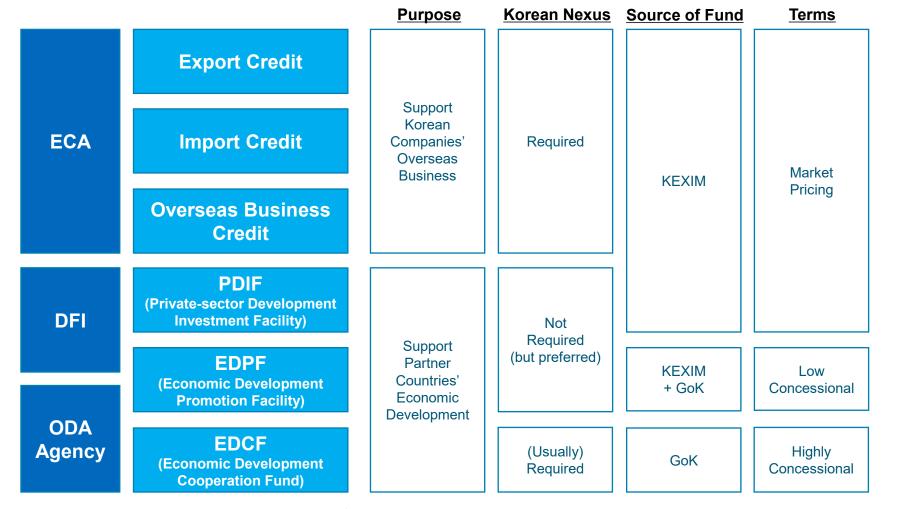




1. Introduction of KEXIM

1-3 Overview of KEXIM's Role and Financing

KEXIM as not only an ECA but also a DFI and ODA implementation agency of the Korean government

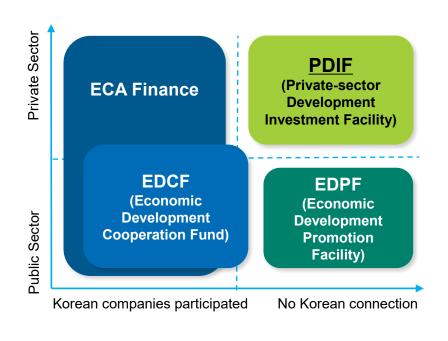




2. Various Financing Tools

2-1 KEXIM Financing Modalities

Utilizing diverse financial tools bespoke to individual project structure



ECA Finance

- Substantially large-scale financing can be considered subject to OECD arrangement and KEXIM eligibility criteria
- Market pricing
- Korean export, import, or investment required

EDCF

- · Medium to Large-scale financing
- Highly concessional pricing
- Tied (EDCF standard procurement process)
- Gov't to gov't financing

EDPF

- Medium-scale financing
- Low concessional pricing
- Untied (EDPF standard procurement)
- Public sector borrower, including Government

PDIF

- Medium to Small-scale financing in line with bilateral DFI financing
- Market pricing
- Korean connection not required (but preferred)
- Private sector borrower



3. Introduction of EDCF

3-1 Overview of EDCF



Economic Development Cooperation Fund

The Economic Development Cooperation Fund (EDCF) is a government fund to support industrial development and economic stabilization of developing countries and to promote economic cooperation between Korea and developing countries.

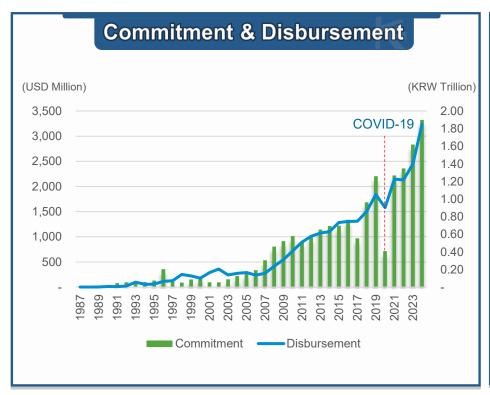
History	Since 1987, EDCF has approved USD 29 billion for 544 projects across 59 countries (as of December 2024)	
Partner Countries	Developing countries classified by OECD DAC and the equivalent	
Sectors	Sectors with great potential for establishing economic/social infrastructures and promoting economic cooperation with Korea	
Terms and Condition Conditions differ based on partner countries' income category or Korean Gov't's policy p (e.g. Low interest rate and longer repayment period for Least Developed Countries with annum for up to 40 years)		

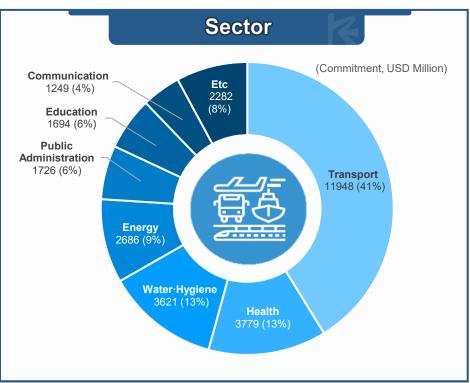


3. Introduction of EDCF

3-2 EDCF in Details (as of December 2024)

- Commitment of USD 3.3 billion in 2024, adding up to cumulative total of USD 29 billion
- Disbursement of USD 1.4 billion in 2024, adding up to cumulative total of USD 11.6 billion
- Focus on Transport (USD 12bil), Health (USD 3.7bil), Water Hygiene (USD 3.6bil) and Energy(USD 2.7bil)







3. Introduction of EDCF

3-2 EDCF in Details (as of December 2024)

- Asia and Africa region take large shares
- Asia accounts for 63%, Africa 25% and Central and South America 9% (cumulative total)





4-1 Co-financing Framework (Between the WB and EDCF)

MOU

Memorandum of Understanding

Between WB and MOEF



- 기획재정특
- **⊘** 300 Million USD between 2025 and 2028 has been earmarked (Oct 20)
- Priority areas including Infrastructure, Al & Digital, Agriculture, Education and Resilient Supply Chains

EDCF-WB MOU Signing Status

Round	Signing Date	Committed Amount (USD million)	Support Period
1 st	April 15, 2015	300	Apr 2015 – Mar 2019
2 nd	October 16, 2019	300	Oct 2010 – Oct 2022
3 rd	October 12, 2022	300	Oct 2022 – Oct 2025

CFA

Memorandum of Understanding

Between WB and KEXIM



CFA outlines the terms and conditions Under which co-financing is established and organized



4-2 Eligible Modalities (Between the WB and EDCF)

Category	Co-financing	Complementary Financing	
Definition	Participants finance the same operation together.	Participants finance separate operations tha support related development objectives.	
World Bank Role	Provides technical, procurement and disbursement services.	No World Bank services provided.	
Responsibility	Shared responsibility for the jointly financed operation.	Each participant is fully responsible for its own operation.	
Tier 1 : 0.50% for ≤ USD 50 million Tier 2 : 0.30% for > USD 50 million and ≤ USD 100 million Tier 3 : 0.10% for > USD 100 million		None	



4-3 Overview of EDCF-WB Co-financed Projects

Million USD

Year of Approval	Country	Project Title	Project Cost	EDCF	WB
2004	Sri Lanka	Re-engineering Government Component of e-Sri Lanka Project	35	15	11
2008	Tanzania	Kilimanjaro-Arusha Transmission Line Project	201	25	112
2010	Tanzania	Iringa-Shinyanga Backbone Transmission Investment Project	459	36.4	141
2012	Vietnam	Support Program to Respond to Climate Change		30	70
2013	Vietnam	Support Program to Respond to Climate Change - Phase II	276	20	70
2014	Egypt	Modernization of Railway Signaling System on Nagh Hamady and Luxor Corridor 646		115	337
2014	Vietnam	Support Program to Respond to Climate Change - Phase III	208	10	70
2017	Solomon Islands	Tina River Hydropower Development Project 240.5		31.6	34
2024	Ukraine	Healthcare Emergency Response Program	585	100	485
Total (9 projects)			2,920.5	383	1,330



4-4 Korea's participation and work flow of Korea's MDB Trust Funds

<Overview of Korean-Funded Trust Funds at the Word Bank>

MDB	Trust Fund	Contribution Commitment	Eligible Activities
	Korea-WB Partnership Facility (KWPF)	140 ('23~'26)	 Financing for global and regional programs (Window 1) Co-financing of country investments (Window 2) Generation and transfer of development knowledge by leveraging Korea and WB's expertise (Window 3)
WB	Korea Green Growth Trust Fund (KGGTF)	80 ('24~'27)	Support green growth of developing countries
	Seoul Center for Finance and Innovation Trust Fund (SCFI)	20 ('23~'26)	Advisory for the finance sector of the East Asia Pacific region
	IFC K-GRID Trust Fund (Green, Resilient & Innovative Development)	30 ('23~'28)	Advisory for the design of PPP projects to facilitate private investment

<Work Flow of Korea's MDB Trust Funds>

Project Identification WB

Proposal
Submission
WB → MOEF

Review & Approval
MOEF, KEXIM

Procurement

WB

Project Implementation WB Monitoring & Evaluation
WB, MOEF,
KEXIM

2 months 2~6 months



5. Co-financing Strategy with the World Bank

5-1 EDCF-WB Co-financing Strategy

Strategic identification, early engagement based on priority regions, countries and sectors

- Regional Priorities (Asia >> Africa >> LAC)
- Priority partner countries where bilateral EDCF projects are difficult to initiate e.g., India, Kyrgyzstan, Uganda, Colombia, Peru
- UMIC countries with strong potential for Korean companies' overseas expansion e.g., Indonesia, Kazakhstan
- Countries linked to Korea's key supply chains e.g., Philippines, Bangladesh, Mongolia, Uzbekistan, Tanzania, Bolivia
- Priority Sectors with Korean Visibility

In line with EDCF's Mid-term Operational Strategy: Green, Digital, and Supply Chain

- Korean technology and innovations including AI and Digital Transformation
- Resilient supply chains including critical minerals and related infrastructure development
- Scale-up from Korean Trust Fund TA
- Lending operations linked to Korea trust fund TAs especially,
 Scale-up operations based on those TAs with proven Korean expertise and knowledge



KGID 2025 KGID Green Growth:
The Path to
Sustainable Jobs

Thank you

감사합니다.

KGID 2025