

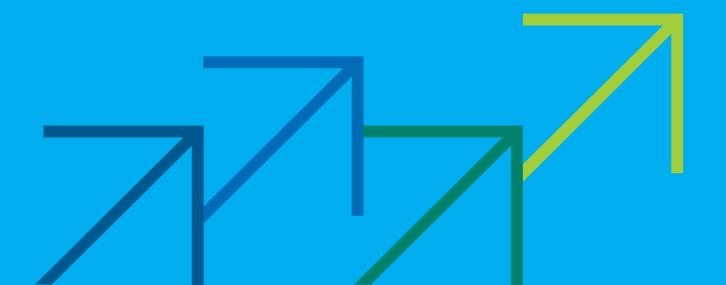






Housing: A Development Imperative and Opportunity

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HOUSING AS A DEVELOPMENT IMPERATIVE

WBG APPROACH TO THE HOUSING SECTOR

OVERVIEW OF THE KGGTF GRANT

Why is housing a development imperative?

A Top Policy Issue

Achieving housing quality, safety, and affordability is a top policy issue in most nations across the world due to the critical role that the housing sector plays in the economy, household wealth, and social welfare





"At the root of the current affordability crisis: demand far exceeds supply, with adverse implications for economic mobility, productivity, and growth." - IMF

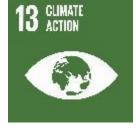
HOUSING SECTOR PLAYS A KEY ROLE IN A SIGNIFICANT NUMBER OF SDGS...













Better housing conditions increase quality of life

Healthy housing is shelter that supports a state of complete physical, mental and social well-being. It does so by providing shelter from the elements and facilitating comfortable temperatures, adequate sanitation and illumination, sufficient space, safe fuel or connection to electricity, and protection from pollutants, injury hazards, mold and pests.

Sustainable buildings improve the resilience of cities

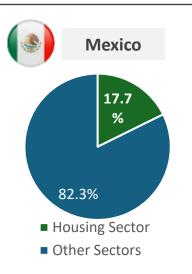
Making cities safe and sustainable means ensuring access to safe and affordable housing, and upgrading slum settlements. Sustainable building design, climatic and cultural adequacy of housing can improve the impact of housing in the urban environment, on climate change, and on city resilience.

HOUSING IS IMPORTANT FOR ECONOMIC GROWTH AND JOB CREATION

Housing Sector has both Direct and Multiplier Impacts

Direct impact of the Housing Sector Direct Job Creation Construction Sector Tax Income House construction leads to The sector creates direct jobs Industries that produce construction materials and increase tax collection to local involved in the construction of engage in building directly and national governments houses; this also includes benefit from the growth of the through permits, transactions services directly linked to **Housing Sector** and corporate taxes construction **Multiplier Effect Consumer Spending Related Services** Maintenance **Utilities** Rent e.g. brokers, e.g. house repair e.g. electricity, e.g. monthly rent e.g. appliances, finance providers, services, security, and hotel house fixtures, water, gas, garbage collection insurance cleaning, interior accommodation electronics providers and exterior fees designers

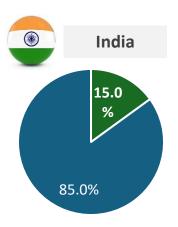
Contribution to GDP



In Mexico, the Housing Sector contributed to

17.7%*

of GDP in 2017/18...



..while in India it contributed to

15.0%*

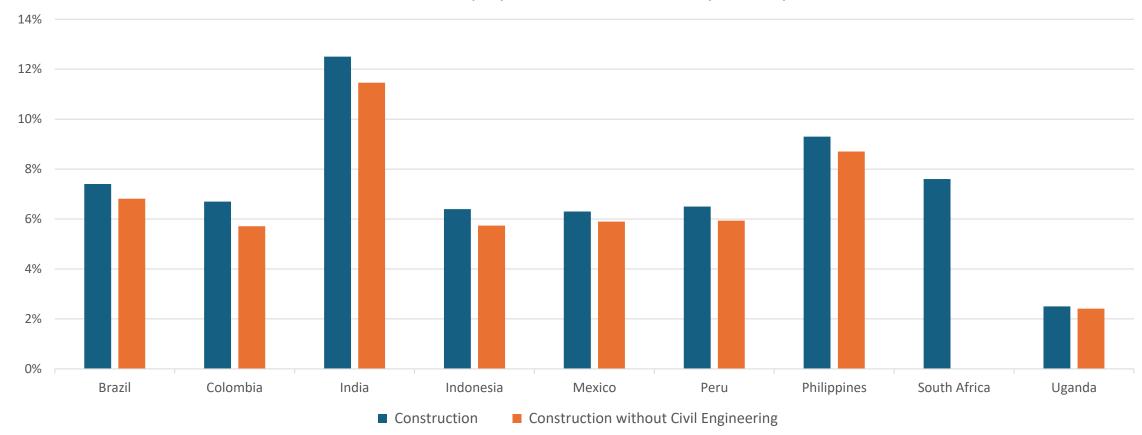
of GDP in 2016/18

^{*}Note: Contribution to GDP is comprised of consumption (~10 to 12%) and investment (~4 to 6%). See Acolin, A. and Hoek-Smit, M.C. (2020) Cornerstone of Recovery: How housing can help emerging market economies rebound from COVID-19 [online], Habitat for Humanity: Terwilliger Center for Innovation in Shelter.

BUILDING CONSTRUCTION IS ONE OF THE LARGEST EMPLOYMENT SECTORS

Absorbs Unskilled Labor at Relatively High Wages





Source: ILO, ILOSTAT data explorer

(2025: Mexico; 2024: Brazil, Colombia, India, Peru, South Africa; 2023: Indonesia, Philippines; 2021: Uganda)

KEY TRENDS



URBANIZATION & GROWING NEED

Cities will need to accommodate an additional 2.5 billion people by 2050, with close to 90% of this increase taking place in Asia and Africa. Families are becoming smaller, more mobile, and are living separate from their extended families.



COMPACT AND EFFICIENT CITIES (?)

Densification as more people move to cities. Due to the need for better connect jobs and housing, need for stronger link between land use, transport and housing systems.



TECHNOLOGY

Innovative construction methods coupled with the alternative materials may make housing more affordable and accessible to lower income earners. Al and block chain may significantly transform transactions and processes.



CLIMATE-INFORMED BUILDINGS

Increasing frequency of disasters (floodings, urban heat, etc.) and GHG emissions from buildings require a change in construction methods and offers a chance to secure emission cuts at a low cost and lock in energy and water savings for decades.



INNOVATIONS IN HOUSING FINANCE

Fintech companies are making the finance process more efficient and changing the reach of, and manner in which, consumers access mortgages and micro-finance.

MANY CHALLENGES



70% of land in emerging economies is unregistered



74% of people in low-income countries live on less than \$2 per day



SUPPLY

- Access to land/titles
- Developers lack financial & technical capacity
- High cost of building materials
- Lack of infrastructure services

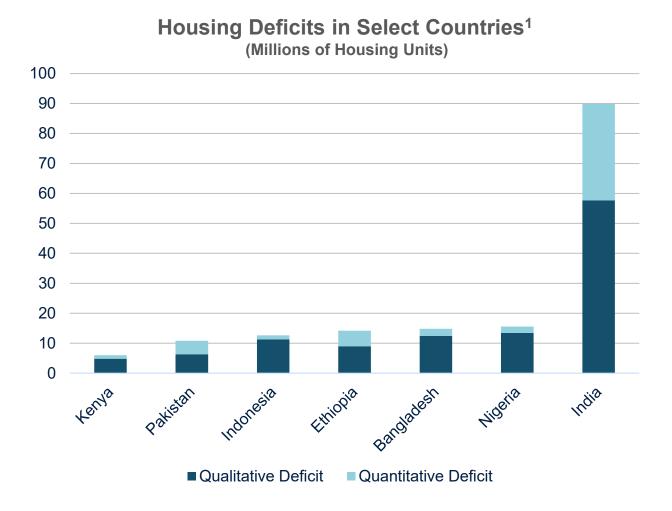
DEMAND

- Low purchasing power
- Inaccessible mortgage financing
- Lack of adequate rental housing market

AFFORDABILITY

 Set to deteriorate as interest rates continue to climb

AS A RESULT, MOST DEVELOPING COUNTRIES FACE HUGE HOUSING DEFICITS



Quantitative Deficit

- <u>Cohabitation</u>: Difference between the total number of households and the total number of occupied housing units.
- <u>Unrecoverable dwelling</u>: Dwellings that must be replaced due to their poor condition.

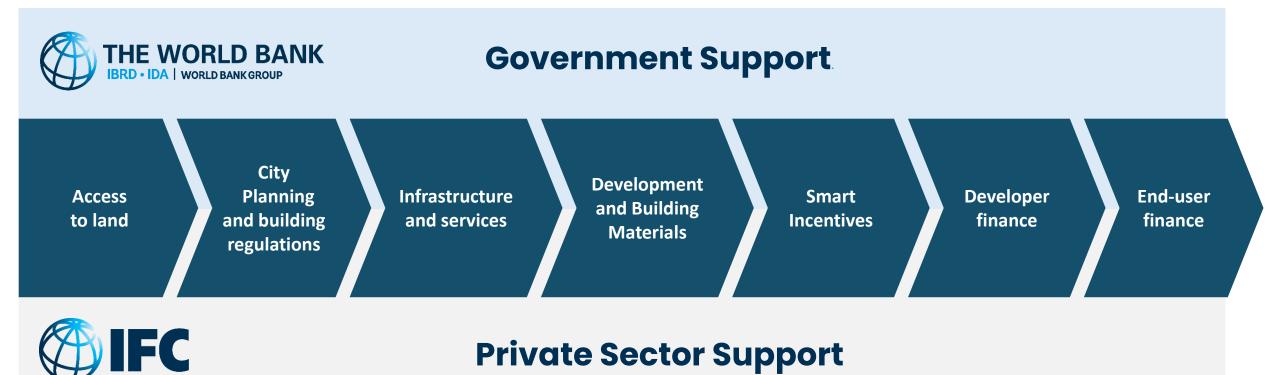
Qualitative Deficit

- <u>Building condition</u>: Condition of dwellings and usually considers the materials used in the walls, roof and floor.
- Access to services: Availability of basic public services inside the dwelling.
- <u>Tenure</u>: Households that do not have secure tenure of the land and/or dwelling.
- Overcrowding: When the number of people residing in a household exceeds the capacity of that housing unit measured as people per room, people per bedroom, or square meters per person.

How does the WBG support the housing sector?



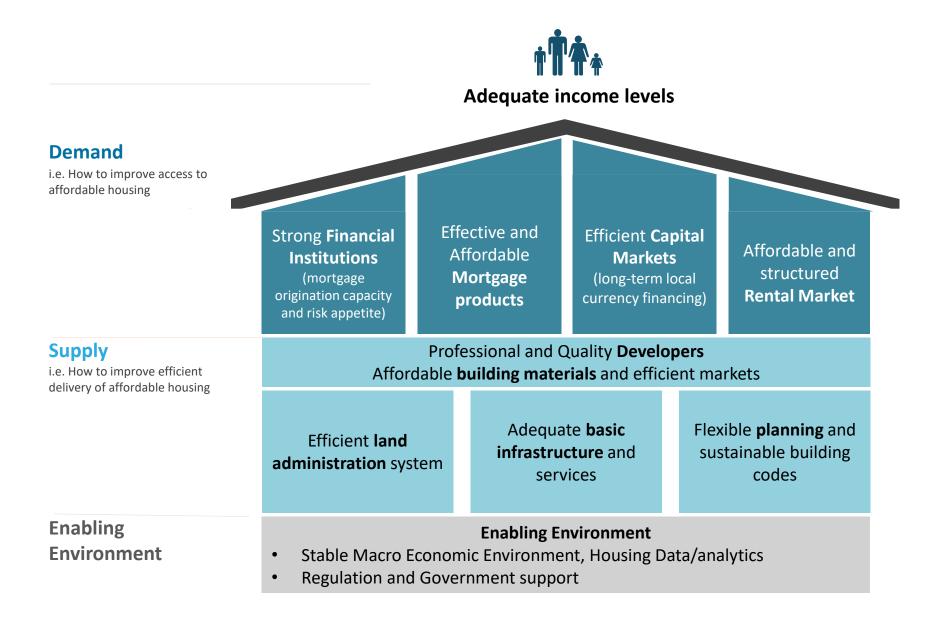
THE WBG HAS A COMPREHENSIVE APPROACH TO ENGAGE **ACROSS THE ENTIRE HOUSING VALUE CHAIN**



Private Sector Support

WB/IFC Climate Business

TO DEVELOP A WELL-FUNCTIONING AND EFFICIENT HOUSING SECTOR THE FOLLOWING BUILDING BLOCKS ARE ESSENTIAL



THE OBJECTIVE IS TO REDUCE HOUSING COSTS AND EXPAND FINANCING SO THAT AFFORDABILITY IMPROVES

SUPPLY

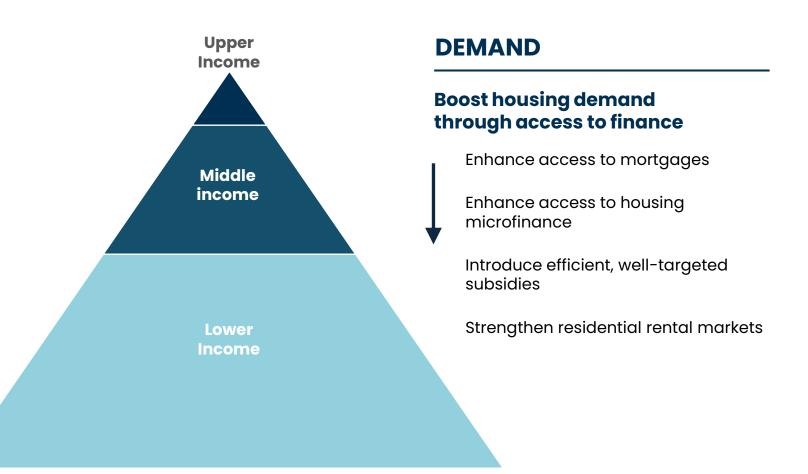
Reduce formal housing costs

Improve city planning, building regulations, and access to land

Invest in basic infrastructure and slum upgrading

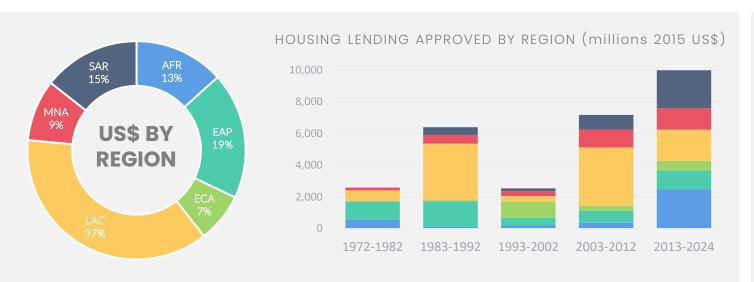
Strengthen local construction & building materials sectors

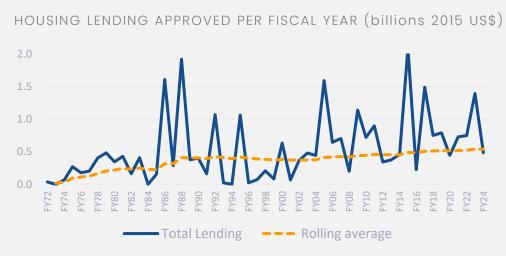
Collect and analyze Housing market data on a regular basis to inform better decisions

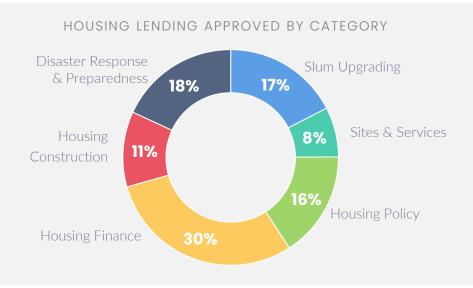


SNAPSHOT: 50 YEARS OF WORLD BANK HOUSING SUPPORT

US\$29 BILLION OF FINANCING TO 101 COUNTRIES THROUGH 309 PROJECTS









LARGEST HOUSING SECTOR BORROWERS

1972 - 2024



SNAPSHOT: RECENT WORLD BANK HOUSING OUTCOMES

FY 2014-2024: \$7.8 BILLION COMMITTED TO TRANSFORM GLOBAL HOUSING MARKETS



18 million people

with improved living conditions through slum upgrading



2 million families

provided housing solutions



750,000 units

reconstructed after natural and man-made disasters



US\$ 1.6 billion

private capital leveraged

IFC Housing Finance: Where are we Active?





\$5.7Bn

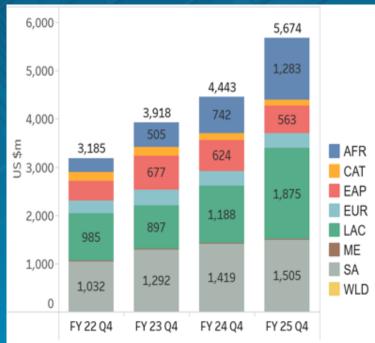
IFC Housing Finance Total Outstanding Exposure FY25





Total IFC Housing Exposure by Region over 57 projects

IFC Housing Exposure by Region FY22-25



KGGTF: Scaling Up Green Affordable Housing

KGGTF Grant: Scaling Up Green and Affordable Housing

The grant objective is to increase access to green affordable housing at scale in selected countries. The proposed activity would catalyze public and private interventions to address bottlenecks that limit the scale and replicability of the provision of affordable housing.

Development of WBG Joint Methodology

- Development of a methodology to generate buy-in for priority public and private interventions to increase the supply of green affordable housing.
- · Methodological note:
 - · Baseline diagnostics needed
 - Approaches to dialogue, knowledge exchange, intervention prioritization, and collaborative operational design
 - Joint products that could be replicated for scale-up of impact and WBG support

Pilot implementation of the Joint Methodology

- Application the joint methodology from Activity 1 in two priority countries – Kenya and India.
- Includes:
 - Housing market analyses
 - High-level dialogue
 - WB-IFC knowledge exchanges
 - · Collaborative operational design.
- Final outputs will be roadmaps for implementing priority public and private sector interventions to achieve green affordable housing goals.

Knowledge Exchange in Korea

- November 10-14, 2025
- Study Tour on Urban Development and Housing Guarantees for Kenya & India
- Collaboration with:
 - Korea Land & Housing Corporation (LH)
 - Housing & Urban Guarantee Corporation (HUG)
 - International Contractors Association of Korea (ICAK).
- Program includes technical sessions, site visits, and peer-to-peer knowledge sharing activities.

Thank you! clynch@worldbank.org